

*For Immediate Release*

## Cosmo First Limited

(Formerly Cosmo Films Ltd)

### Consolidated Results

## Cosmo First expands new businesses while temporary inventory corrections impact specialty sales

In Rs. Crores	Q3 FY23	Q2 FY23	YTD FY23	YTD FY22
Net Revenue	730	778	2350	2218
EBITDA	86	124	360	455
PBT	49	97	269	382
PAT	46	73	212	288
EPS (In Rs.) (not annualized)	17	27	79	108

**New Delhi, 14<sup>th</sup> February 2023:** Cosmo First Limited today declared its financial results for the quarter ended Dec 2022.

During the quarter, BOPP and BOPET industry faced excess supply caused due to bunching of new production lines and on the other hand demand disruptions in overseas markets. The contribution margin dropped below the sustainable levels and impacted everyone in the industry. The Company mitigated the impact on the back of its strong presence in speciality films segment. The performance could have been better but for

- one time inventory loss in Raw materials and Finished Goods (both in India and subsidiaries)
- planned maintenance of some of the production lines
- restricted flow of orders for speciality films due to festive and holiday season in Europe and USA
- larger funding of operating deficit in the rapidly growing Petcare vertical.

The BOPET line which was commissioned towards the end of last quarter continued to focus on perfecting recipes, processes and quality parameters for various speciality and value-added films in line with the Company's entry strategy in polyester films.

The Company's Petcare vertical is rapidly expanding and clocked monthly run rate of Rs. 1 crore in sales revenue from its 11 experience centres in various locations and increasing online presence through its website and mobile Apps.

The Company's financials remain strong with annualized ROCE and ROE at 20% and 25% respectively and net debt to EBITDA of less than one times.

In December 2022, the Company announced the Buyback of its shares from all the shareholders via the tender route with an outlay of Rs.108 crores. The offer period ended on 9<sup>th</sup> February 2023 and the shareholders should receive payment by 20<sup>th</sup> February 2023 as scheduled.

*Commenting on Company's performance Mr. Pankaj Poddar, Group CEO, Cosmo First Ltd. said "the near-term outlook for BOPP and Polyester films is expected to be challenging though the Company's strong speciality films portfolio should deliver superior returns. Zigly is rapidly becoming well known among the pet parents benefitting all the pet lovers and the Company's shareholders. Specialty Chemicals division should double its net revenues while actively focussing on new product launches."*

### **About Cosmo First Limited**

Founded in 1981, Cosmo First today has a presence across 100+ countries around the globe. Cosmo First is a global leader in specialty films and an emerging player in specialty chemicals (Masterbatches, Adhesive, Coating & Textile chemicals) along with digital first Omni channel Pet care business under the brand name 'Zigly'.

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